

FEB 20 '89 10:56

FROM DODGE-CORK

TO REGUPOL

PAGE.001



02/89

FAX MESSAGE
COVER PAGE

TO: BSW

FROM: DODGE CORK CO., INC.

ATTN: Ulf Pöppel

P.O. BOX 989

LAUREL & MANOR STREETS

LANCASTER, PA. 17603

FAX NUMBER: 2751 80527

FAX: 717-295-3414

Number of Pages being transmitted 2
including cover page.

February 20, 1989

If message is unclear or you have any question, please contact us at:
Phone 717-295-3400 or Telex 848-432

Dear Ulf,

Referring our phone conversation, here is a summary of issues which need your
input:

1. Proposed Co. names:

- REGUPOL (Regupol and Dodge)
- PÖPPEL (Pöppel and Dodge)
- DODGE (Dodge and Pöppel)
- DRC, INC. (Dodge Regupol Group)
- PDG, Inc. (Pöppel Dodge Group)
- SUMMIT, INC.

Other recommendations

2. Date of Annual Co. Meeting (Vorstand)

I would suggest "the last Friday in April" of each year

Does your understanding of "North American Market" include Mexico?

3. Carriage information - please send

4. Location for the new factory

We will be prepared in two weeks to show you the available
options in the Lancaster area. I suggest that you try and
schedule a trip to review the options so that we can make a
decision. At the same time you will have had a chance to
review the documents and we can refine them.

5. BSW English Video - please send

7) Financial information

Please send name(s) of Westdeutsche Landesbank
(Dortmund) contacts

Please send 1988 monthly BSW Umsatz for North America so
that we may prepare budget forecasts.

EXHIBIT

6

BS00046

Textor
H. Textor
Dr. Schmedding
DR Siegen
Drescher Bank
Leitfaden

H. Gönner
H. Brintrop

717 295 3414

20.02.89 16:50

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TO REGUPOL

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B S W

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Arth: III - Rachel

- 8) Please confirm Rachel plans
- 9) We require a BSW customer list so that we are aware of which customers not to approach. We have received a number of requests for quotations and we are unable to respond until we have this information.
- 10) We need additional product literature. Specifically on the.
- Carpet/floor underlayment (eg. Henkel)
 - Construction applications



Thank you for your help.

As we discussed, machinery layout plans will be sent to you tomorrow, 21 Feb. First draft of joint venture documents and other agreements will be sent no later than next Monday 27 February.

Personal best wishes,

Arthur III
Dodge Cork Co., Inc.

BS00047